

Press Release

RITES Q4FY25 Revenue ₹639 cr; PAT ₹141 cr **FY25 Revenue ₹2324 cr; PAT ₹424 cr** **Recommends Final Dividend of ₹2.65/share**

Gurugram, May 14, 2025: RITES Ltd. (NSE: RITES, BSE: 541556), the leading Transport Infrastructure Consultancy and Engineering firm, today announced its standalone and consolidated financial results for the quarter and the financial year ended on March 31st, 2025.

The Takeaways

- Standalone PAT up by 9% and EBITDA up by 11.6% on YoY basis in Q4
- Highest-ever Order Book of ₹8877 crore, with 150+ orders worth ₹1418 crore secured in Q4
- Final Dividend of ₹2.65 per share, with Payout Ratio of 95.4%

Q4FY25 Financials (Consolidated)

- Operating Revenue at ₹615 crore, as against ₹643 crore in Q4FY24
- EBITDA at ₹189 crore with Margins at 30.8%, up by 6.2%
- PAT at ₹141 crore with Margins at 22.1%, up by 3.4%

FY25 Financials (Consolidated)

- Total Revenue stands at ₹2324 crore against ₹2539 crore in FY24
- EBITDA at ₹527 crore with Margins at 23.8%
- PAT at ₹424 crore against ₹495 crore in FY24

Commenting on the results, **Mr. Rahul Mithal, Chairman and Managing Director, RITES Limited**, said, *“Concerted efforts this quarter in execution of high-margin projects has helped us achieve our objective of coming as close as possible to our previous financial year’s performance, in line with our business strategy for this year.”*

Financial Performance in Q4FY25

RITES operating revenue (consolidated), excluding other income, stands at ₹615 crore in Q4FY25 as against ₹643 crore in Q4FY24, a dip by 4.3%. Total revenue is ₹639 crore as against ₹668 crore in Q4FY24. EBITDA and PAT stand at ₹189 crore, up by 6.2%, and ₹141 crore, up by 3.4%, with margins of 30.8% and 22.1%, respectively. Year-on-year, there is a decrease in revenue which is attributed to lesser revenue from quality assurance, a downtick in turnkey and almost no exports.

Standalone

Operating revenue, excluding other income, stands at ₹587 crore in Q4FY25 against ₹606 crore in Q4FY24. Total standalone revenue is ₹623 crore against ₹639 crore in Q4FY24. EBITDA and PAT, with respective margins of 27.5% and 21.6%, stand at ₹162 crore, up by 11.6%, and ₹134 crore, up by 9.2%.

Financial Performance in FY25

RITES operating revenue (consolidated), excluding other income, stands at ₹2218 crore in FY25 as



against ₹2453 crore in FY24. Total revenue stands at ₹2324 crore as against ₹2539 crore in FY24. Year-on-year, there is a decrease in revenue on account of a significant dip in revenue from the Exports, QA and turnkey projects. However, the pick-up in exports and turnkey is expected during FY26. EBITDA and PAT stand at ₹527 crore and ₹424 crore against ₹650 crore and ₹495 crore, respectively, in FY24. EBITDA and PAT margins stand at 23.8% and 18.2%, respectively.

Segmental Performance (Standalone)

The Consultancy business continues to provide the highest revenue to the company and achieved the revenue of ₹1133 crore with margins at 36.3% in FY25. The slight fall in Consultancy revenue is attributable to the dip in Quality Assurance revenue. Leasing revenue stands at ₹150 crore, maintaining the margins of 35.1%. Turnkey revenue stands at ₹797 crore and exports at a mere ₹15 crore during the year.

Dividend

The Board of Directors has recommended the final dividend of ₹2.65 per share amounting ₹127 crore, with this the company's Dividend Payout Ratio stands at 95.4% of the profits for FY25.

Order Book

The company has secured more than 150 orders (including extension of works) worth more than ₹1418 crore in Q4FY25, thereby achieving the highest-ever order book of ₹8877 crore as on March 31st, 2025.

Outlook

On the growth prospects, **Mr. Mithal** said, *"With an all-time high order book of ₹8877 crore and maintaining the trend of 'one order a day', we have built a strong platform for the year ahead, aiming for appreciable growth in our revenue."*

About RITES Limited:

RITES Limited, a Navratna Public Sector Enterprise, is a leading player in the transport consultancy and engineering sector in India, having diversified services and geographical reach. The company has an experience spanning more than 5 decades and undertaken projects in over 55 countries in Asia, Africa, South America, and Middle East region.

For more information, visit 'Investors' column on RITES Website www.rites.com or contact:

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